

# Ron Denton & Associates, LLC

**CAGE:** 8MDA3  
**DUNS:** 117547312  
**NAICS/PSC:** 541614  
541611, 611430, R799  
R706, R499

## Capability Statement

### Company Overview

Ron Denton & Associates, LLC is a supply chain services company based out of Knoxville, TN. We are majority woman-owned, have over 150 collective years of industry experience, and offer end-to-end supply chain services. Our services include performance improvement, inventory and space optimization, interim management, on-demand services, training, and rapid improvement event facilitation. We provide experienced resources to assess, design and implement supply chain improvements including value analysis, strategic sourcing, contract gap analysis, logistics operations, project management, change management, and process optimization through point of use. The RDA team drives business results through customized solutions and a lean methodology that incorporates people, process, and information to optimize the supply chain. In addition to vast supply chain experience, we have implemented and sustained proven results utilizing best practices to achieve our clients' goals. RDA has the proven track record needed to advance supply chain outcomes. Please contact us today to learn more about our federal contracting abilities.

### Differentiators

- 150+ years of collective industry experience
- WBE (pending)
- 2019 Top US Supply Chain Services Company
- AHRMM I Company Member
- Professional Women in Healthcare I Individual Member
- \$700M+ documented savings
- 400+ interim positions filled
- Reduced annual expenses by 20% - 40%
- Reduced inventory by 20%-60%
- 700+ clients served
- Comprehensive healthcare industry supply chain expertise
- Academic, Community, Acute and Non-Acute experience
- Commitment to objective and confidential feedback
- Delivery of services on time, on target, and in budget
- Company-owned equipment
- Provide on-demand solutions
- Facilitate rapid improvement events
- Utilize the best practices for optimal results
- Establish long-term client relationships

### Past Performance

**University of Miami** - implemented 21% non-labor expense reduction - \$20M in 9 months

**Southwest Medical Center** - Documented \$350,000 in annualized recurring savings; documented \$250,000 in one-time inventory reduction

**Southwest I 8 Hospital System** - Implemented quality control process for case pick and inventory/PAR areas reducing expired and obsolete stock

**West Academic** - Optimized inventory within the non-acute facilities to support Kanban inventory processes

**South I 2 Hospital System** - Performed rapid response turnaround of new automated warehouse suffering from service failures, inefficient workflows and bottlenecks, and lack of inventory alignment - Achieved an 85% reduction in stat/walkup orders significantly improving clinical satisfaction and their ability to focus on patient care

### Core Competencies

- Performance Improvement
- Inventory & Space Optimization
- Interim Management
- On-Demand Services

### Contact Information

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